# The California Statewide DIACIMENTAL STATE STATE

All The Major Cities At One Major "Mega" Black Expo SACRAMENTO RED LION HOTEL JUNE 30-JULY 1, 2012



Thank you for taking time to read our information package on the California Black Expo. It will be an exciting weekend of opportunities and fun for everyone. This information media kit outlines all the activities so you can get involved and be part of the the California Black Expo experience. I will see you again once you learn about this great statewide community event. Please continue reading. See you there!

916.572.6144

"And We Mean Business"

# 

Welcome Dear Friend:

Juneteenth is a time in American history that we acknowledge the end of legal slavery in our nation. Africans and African Americans were kept captive for over 400 years until June 1865 when President Abraham Lincoln called for an end to this international atrocity.

We are delighted to invite you to participate in California's major-mega Expo; The CALIFORNIA BLACK EXPO set for Saturday June 30-Sunday July1,2012 at the luxurious and spacious Sacramento Red Lion Inn Hotel.

This is an amazing event filled with opportunities for everyone to exchange ideas and concepts that create new business relationships; jobs; better health; better family finances; and homeownership. There will also be focused workshops and seminars; exhibit booths, entertainment, food and a variety of fun filled opportunities for the entire family for two-days.

This is a "statewide call to action" and we will provide opportunities in multiple interests. These components are invaluable access to resources to improve the lives of over 1.2 million people will learn about companies, corporations and business through our extensive statewide marketing and grass-roots campaigns leading up to the event.

The mission of California Black Expo is to educate and to inspire people. The African American culture is filled with great opportunity to expose a brand, build a product name, sell items and gain access to a multi-billion dollar consumer group. In exchange, opportunities to learn about goods, services and products that can benefit thousands of people are important ingredients to our cultural success.

This is your time to get involved and appreciate the incredible value that California Black Expo brings. We ask that you take full advantage of the community engagement; outreach; marketing and advertising aspects that California Black Expo provides. I have attached several items for you to review. Contact me personally at (916) 572-6144 so we can assure your great experience.

Thank you,



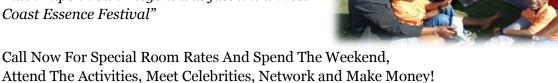


This Event Will Feature Businesses, **Companies And Corporations From Throughout California!** 



"Man, when they had the California

Black Expo in San Diego it was just like a West Coast Essence Festival"



Like To Exhibit: Call 916 572-6144 Now For An "Early-Bird" Discount Ask About The "Exhibitor Package" That Include Your Booth, Room, Concert Tickets And VIP Privileges





When It Comes To "Mega" Opportunity... You Gotta' Come To The California "Mega" Black Expo

## What Is A "Mega" California Black Expo?

This Is When Thousands And Thousands Of People Convene To Find Information, Discover New Opportunities; Explore Valuable Assets Of A Culture; Begin Business Relations And Enjoy Fun In A Family Atmosphere. Black Expo Events Are Held All Over The Nation In Most Big Cities, And California Black Expo Is A Statewide Compilation Of All The Opportunities A Black "Mega" Black Expo Can Provide

## "Mega" Black Expo Brings Customers

Take Advantage Of Fast Paced Marketing Campaigns
That Highlight Any Businesses Seeking To Reach The Number
Ethnic Consumer In The Nation



 Take Black Expo Home With Our "Black Expo @Home" DVD

## **Look At Our Special Attractions**

- The Minorities 'N' Real Estate Expo
- Our Health & Wealth Pavilion
- The 3<sup>rd</sup> Annual Education Expo
- 'It's A Small Business World"

Mix Business With Fun At The "Mega" Black Expo on June 30

- Poolside Fashion ShowsVIP Receptions
  - Major Headliner Concerts
  - The African American Village
  - The Family's Reunion (reserve your area)
  - Free Expo Dollars Buy From Vendors





## The Legacy Of Juneteenth: "America's Other Independence Day



Juneteenth falls on June 19 each year. It is a holiday whose history was hidden for much of the last century. But as the nation now observes the 150th anniversary of the Civil War's onset, it is a holiday worth recognizing. In essence, Juneteenth marks what is arguably the most significant event in American history after independence itself—the eradication of American slavery.

For centuries, slavery was the dark stain on America's soul, the deep contradiction to the nation's founding ideals of "Life, liberty and the pursuit of happiness" and "All men are created equal." When Abraham Lincoln issued the Emancipation Proclamation on January 1, 1863, he took a huge step toward erasing that stain. But the full force of his proclamation would

not be realized until June 19, 1865—Juneteenth, as it was called by slaves in Texas freed that day.

The westernmost of the Confederate states, Texas did not get news of Gen. Robert E. Lee's surrender at Appomattox that April until two months after the fact. But they heard once Union Gen. Gordon Granger, a New Yorker and West Point graduate with a distinguished wartime service record, arrived in Galveston Bay with more than 2,000 Union troops. It was on June 19 that he publicly read General Order No. 3, which began: "The people of Texas are informed that, in accordance with a proclamation from the Executive of the United States, all slaves are free."

In amazement and disbelief, the 250,000 former slaves in Texas learned that they had been freed by the Emancipation Proclamation, which could not be enforced until the war was over. (It applied only to the states "in rebellion" at the time it was issued.) Shocked, disoriented, most likely fearful of an uncertain future in which they could do as they pleased, the liberated slaves of Texas celebrated. Their moment of jubilee was spontaneous and ecstatic, and began a tradition of marking freedom on Juneteenth.

A grass-roots celebration highlighted by joyous singing, pig roasts, and rodeos, Juneteenth took root in many African-American communities during the late 19th century. But Juneteenth was never accorded official respect or recognition. In the bitterness of the Reconstruction and Jim Crow eras, few states of the former Confederacy had any interest in celebrating emancipation. And as many African-Americans migrated north, especially in the Depression era, Juneteenth became a largely forgotten vestige of the Civil War era.

Over the past few decades, however, there has been a movement to revive this celebration of more complete freedom in America. Today, 39 states and the District of Columbia recognize Juneteenth, although most don't grant it full "holiday" status. A Congressional resolution also underscores the historical significance of "Juneteenth Independence Day." And museums (including some of those that make up the Smithsonian Institution), now mark Juneteenth with annual programming.

Before emancipation, America's slaves and anyone else who prized equality, freedom and liberty knew that the Declaration of Independence only meant equality, freedom, and liberty for some. "What, to the American slave, is your 4th of July?" Frederick Douglass, the abolitionist and escaped slave, asked in his Independence Day oration in 1852. "I answer: a day that reveals to him, more than all other days in the year, the gross injustice and cruelty to which he is constant victim."

This year, let's remember Juneteenth, the holiday that doesn't mark a document, a battle, a birthday or a national tragedy, but the fundamental promise of America being more completely realized—the day on which Thomas Jefferson's rousing rhetoric finally rang true throughout America, for all Americans.

Kenneth C. Davis is the author of Don't Know Much About History (Anniversary Edition) and A Nation Rising.

## "IMMEDIATE IMPACT MARKETING"

A Successful Strategy To Build Community Alliances And News Opportunities

When you participate in special events, programs or advertise in specialty publications you are taking advantage of all the facets of "Immediate Impact Marketing." By incorporating this tool in your marketing, advertising and planning strategy you will take your business to new levels of success. Here is how we will assist you with your Immediate Impact Marketing plan.

### • Stay Community Engaged

It is essential that you have a strong, visible presence within the community-based market that you serve, or wish to impact. For instance community outreach type of programs and activities will place you right in front of thousands of potential new clients and customers so that you or your representatives can immediately make a good impression. This is a brilliant cost effective tool to bring you valuable exposure and a positive return on your investment.



### • Establish Public Appeal

What the public's impression is in regards to your goods, products and services will have a definite effect on your results. Immediate Impact Marketing at special events and programs allows you to present your message as only you can. You can utilize these events to tell your story best. Without a positive perception you may suffer the consequences of your clients and customers telling the story for you.

## Build Your Diversity

With Immediate Impact Marketing

you can build diversity with eye-to-eye contact. Your representatives will have an opportunity to gain entry into a diverse pool of consumers and clients by openly getting involved and establishing a presence. Once you are community engaged, and have created a positive public perception; you can demonstrate your mission by building a diverse client base. As you ambrace diversity the impact



a diverse client base. As you embrace diversity the impact is reciprocated immediately by those who you are reaching to include into your strategy.



#### ...Now Feel The Power!

Immediate Impact Marketing is a winning strategy. We offer you an opportunity to incorporate the use of events and other community engagement activities that will place you in prime position to build diversity; create a positive public perception and maintain a community presence.

## A Look At Some Of The Attractions Of The California Black Expo There Is Always Something For Everyone!

The California Black Expo has numerous attractions and special events on site all weekend that assures a well attended event; because there is always something for everyone at the Expo. From the educational opportunities; to business and wealth; homeownership; health and fitness; entertainment at all levels; awards presentations; fashion shows and of course the food...the Expo is the perfect place and time to explore new ways to interact and connect. There is no place like the California Black Expo

that is developed to build a brand, share an opportunity, demonstrate a

mission, and engage with people.

"America Back To Work" is a full fledge career and job expo on site that is helping build bridges towards new opportunities.

"Days Of Diversity" is how companies can attend Black Expo and share their resources while building a diverse workforce and business partner.

Minorities 'N' Real Estate is a door opening component of Black Expo that helps people become new home owners, find ways to keep a home in the new economy and also helps lenders, and real estate professionals meet customers and other real estate professionals who can begin building new

relationships.







"Healthy & Fit" is just one of the health related aspects people can enjoy while at the Expo. A special area is set aside for demonstrations and information.

The "Check-Up" is a popular attraction for people to get free health screenings and information. Professionals will discuss heart disease, HIV, blood pressure, mental illness, dental care and other important issues in health and medicine.

The **Women's Health Forum** offers information and topics for women such as breast cancer and other medical issues relative to their care.

The **Education Summit** is how we connect lives of parents, students and learning institutions. Our college faire and impact focus makes this a critical component of Black Expo.

**Tech-World** shares the explorations of technology with the Black Expo attendees in a major way. We will offer information for home, businesses and families.





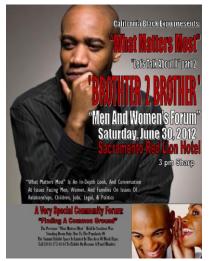
## The Fun Is Just Beginning!

## **Enjoy The California Black Expo Entertainment**

All weekend the California Black Expo will feature entertainment, shows, contests and special guests who make it fun to be at the Expo. These indoor and outdoor attractions give Black Expo attendees the excitement they want to make the weekend as eventful as educational.

"What Matters Most" is an informative seminar on relationships, family, and opportunities. This

entertaining seminar will express the many points that bring people together in harmony.



**BOOM!** The Blow Up Talent Search Competition will pit the best of the best in a talent search where the winners head to Las Vegas for the final performance of a lifetime.

"Poolside With Bee Bee" is where all the VIP action is during Black Expo weekend. The national celebrity is taping her reality show at the Expo so look out for the lights, cameras and action.



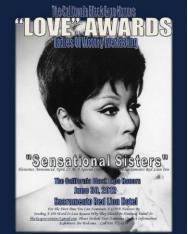
#### **Funk On The Green Soul**

Fest celebration of June as
National Black Music Month will
feature super stars of soul. Purple
Reign the number one tribute band
in the nation will perform their
acclaimed tribute to Prince as well
as other national, regional and
local artists who will make
the Soul Fest the place to
hear great music.





"Gospel On The Green" starring the incredible Kim Stratton from Chicago will be a highlight of the weekend as we celebrate with choirs, singers, vocalists and some of the best gospel performers all day.



Our "Sensational Sisters" will receive the LOVE Awards (Ladies Of Victory Everlasting) as a special tribute to greatness in our community. This is truly a special presentation that you don't want to miss.

**"50 An Fine" Women and Men Models** will show that age ain't nothing but a number as they model with style, grace and elegance. Clothing will be provided by sponsors, as well as national, and local designers.



## Now...You Can Advertise, Promote, And Sell

Share your goods, services, products and news with thousands of readers who will receive the California Black Expo Directory. Our statewide distribution makes this directory the perfect tool for corporations, small business owners, companies, organizations and individuals to share their message



## "What You Need To Know"

Make your business become well-known and get your message into the hands of over 40,000 people by incorporating the California Black Expo Business Directory into your marketing and advertising plan for 2012. This California Black Business Expo Directory will be filled with news, information and resources that will inform, enlighten, and entertain readers from Sacramento, Oakland, San Francisco, San Jose, Stockton, Modesto, Fresno, Bakersfield, Los Angeles, Long Beach, San Diego, where we are distributing this major publication.

## This Is What The Black Expo Business Directory Delivers...

**Immediate Impact Marketing:** Get your information out there. The public is waiting to learn about your goods, products and services. Whether an agency, a corporation, small business or start-up; your message is critical and how you deliver this message will impact your goals.

## Sales, Sales, (Did We Mention Sales?)

Wow. What a bargain opportunity to expose your goods, services or products to over 140, 000 readers, with a potential reach of 1.3 million through marketing of the Black Expo Business Directory. Sales goals in a consumer group that accounts for \$18 billion in spending each year can be attainted with a professional approach to involve our marketbase

## Must Be Expensive, Right?

Wrong. The California Black Expo Business Directory has rates as accommodating as \$250. Imagine reaching this type of major audience for such an easy rate. Just call us so we can work together. Call 916 572-6144 now.

## Things You Need To Know...



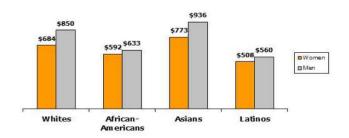
#### **African Americans Buying Power**

- African-Americans' buying power has increased from \$316.3 billion in 1990 to \$957.3 billion in 2010 and is projected to climb to \$1.2 trillion in 2015.<sup>17</sup>
- The percentage change in African-

Americans' buying power between 1990 and 2015 is 294.4%, higher than the 212.5% growth rate for whites.<sup>18</sup>

 African-Americans' share of the consumer market was 8.6% in 2010, and will rise to 8.8% in 2015.

#### The Weekly Income:



#### **SOURCES**

## Employment, Careers, Education, Health, Wealth, Politics And Family

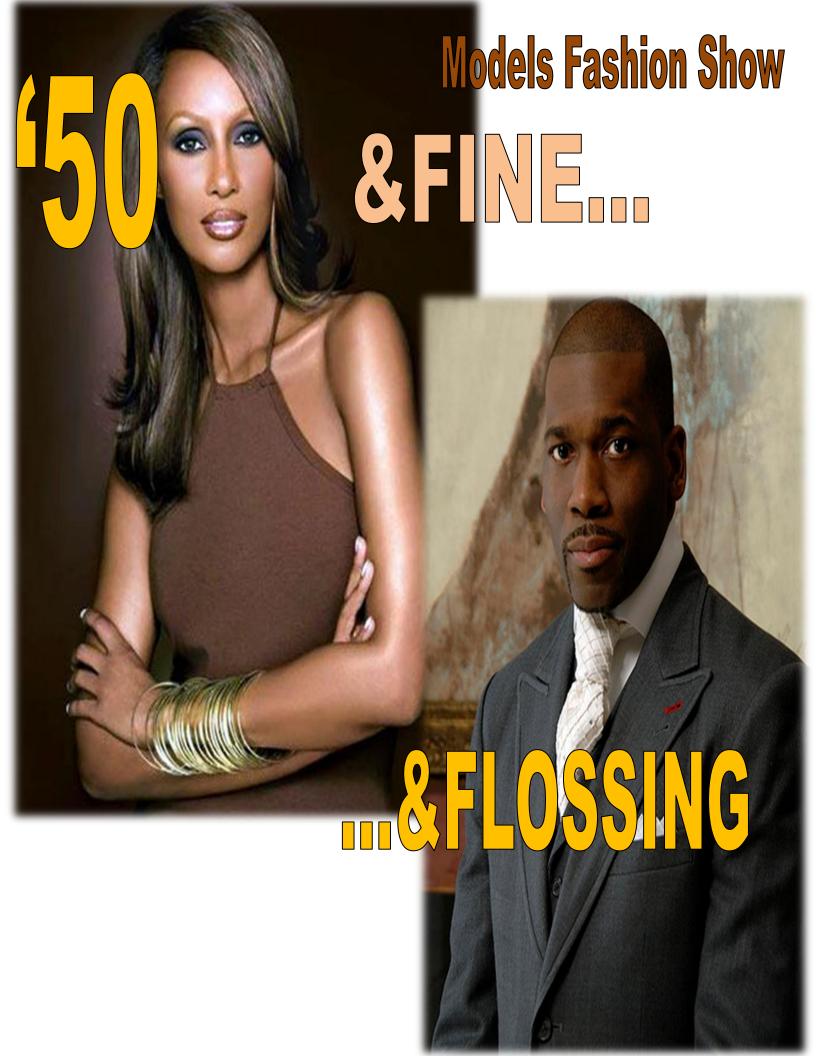
These are the issues addressed at the California Black Expo each time. We build new bridges towards new opportunities and at the same time we educate we entertain and offer family fun. Make sure you get involved by calling **916.572.6144.** 

Saturday-Sunday
June 30-July 1
Sacramento Red Lion Hotel
Sacramento, California



<sup>&</sup>lt;sup>1</sup> Bureau of Labor Statistics, unpublished tabulations from the 2010 Current Population Survey, "Employment Status of the Civilian No institutional Population by Detailed Age, Sex, and Race," *Annual Averages 2010* (2011).





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## "Sensational Sisters"

Honorees Announced June 1At A Special Ceremon

e Sacramento Red Lion Inn

## The California Black Expo Honors June 30, 2012

## Sacramento Red Lion Hotel

For The First Time You Can Nominate A LOVE Honoree By Sending A 100 Word Or Less Reason Why They Should Be Honored. Email To: blackexpoeventsinc@gmail.com. Please Include Your Nominees Consact Information. Exhibitors Are Welcome...Call 916 572-6144 Black Expo Events, Inc.; The Economic Recovery Council; President Barack Obama And Leaders Across The Nation Are Working Hard To Put...

## MERICA BACK TO WORK !!!

**Next Stop On The National Tour:** 

# BLACK EXPO

Saturday June 30-Sunday July 1, 2012 Sacramento Red Lion Inn

1401 Arden Way

Learn How To Interview

Meet Companies Willing To Prepare You For Hire

• Register For Schools, Colleges, and Universities

Find Out What Jobs Are Available

Learn About Jobs Created By The Green Economy

• Find "New" Careers For Those 55 and Older

 Learn How To Effectively Utilize The Internet In Your Job Search



## Information And Resources That Bring New Opportunities

Let's Help Put "AMERICA BACK TO WORK" Saturday June 30-Sunday July 1, 11am-5pm Red Lion Inn Hotel

1401 Arden Way, Sacramento

#### Call (916) 572-6144

For Complete Details And To Register A Company's Participation

AMERICA BACK TO WORK/BLACK EXPO EVENTS is owned and operated by RW Media and the Economic Recovery Council. The events are hosted by RW Media and participating partners who are committed to building a better community

(President Barack Obama is not scheduled to attend any of these events and has not endorsed this program. His picture is used for marketing and promotional campaigns only as a publicly elected official)





Visit The Healthy And Fit Room Where Everyone Can Get Your Free Check-Up While At The California Black Expo

Learn How To Prevent Heart Disease From Affiliate Organizations. African Americans Are The Most Likely Ethnic Group To Experience Heart Disease And The Expo Is Providing Resources That Can Save Lives



#### **Learn About:**

- Proper Nutrition
- Exercise & Fitness
- CPR Lessons
- Mental Stress
- Cooking Demonstrations
- Free Testing And Screening

Visit The Healthy & Fit Room And Have A Heart...
The Sticker Will Get You A Discount On Your Black Expo Concert Tickets

916. 572.6144



For The First Time
Ever The Hottest
Prince Tribute Band
The Nation From
Las Vegas Is Coming
To The Sacramento

"Funk On The Green

Concert Gate
Opens At 6pm
Admission:
\$15.00 Per Person
/\$25.00 VIP
Reserved Seating
On The Grass
(With Chairs
Provided In A
Special VIP Area &
Meet All The
Members Of
Purple Reign
In Our VIP Room)

Tickets Are Running Out...Call 916 572-6144





Connect With Major Supplier Developers From Corporations, Government Agencies And Industry. Suppliers That Are Looking To Become More Inclusive Among Minorities In Business. Attend The Diversity Job And Career Faire That Will Bring "America Back To Work." Companies And People Will Connect In Business And Jobs At This "Day Of Diversity."

**Get Connected Meet The Suppliers** 

Who Are Looking To Meet You Register Your Company As An Exhibitor By Phoning (916) 572-6144





JUNE 30-JULY 1, 2012
SACRAMENTO RED
LION HOTEL

CALIFORNIA

BLACK EXPO

"You're Going To Make It Afterall"

Education Expo

## The Annual African American During the 23<sup>RD</sup> Annual California presented by Black Expo Events Inc., Black Expo will join

During the 23<sup>RD</sup> Annual California presented by Black Expo Events Inc., Black Expo will join with universities, colleges, vocational programs and educational leaders to present the African American Education Expo on Saturday June 30 and Sunday July 1, 2012 at the Sacramento Red Lion Inn from 11am-5pm each day. This component of Black Expo is entitled "Communities And Colleges Working Together" because the college system is the most important education tool in the African American community.

#### At The Expo

We will bring some of the most influential names in education to Sacramento to discuss education so that African Americans understand the impact and influence of a good college education. Our guest speakers will talk about the differences and the steps necessary to achieve positive goals in the college system.

#### In Attendance

Hundreds of people attend the Education Expo while at Black Expo. These people take part in workshops, seminars and presentations during Black Expo. They also take part in the College Tour Faire workshop and become more familiar with your institution.





California Black Expo; Minorities N Real Estate
REAL ESTATE
PAVIL O

Saturday June 30-Sunday July 1 Sacramento Red Lion Inn

11am-5pm Both Days
The Real Estate Room

- Loan Modifications
- Financial Assistance
- Tours Of Properties For Sale
- Credit Assessments
- First Time Buyer Program

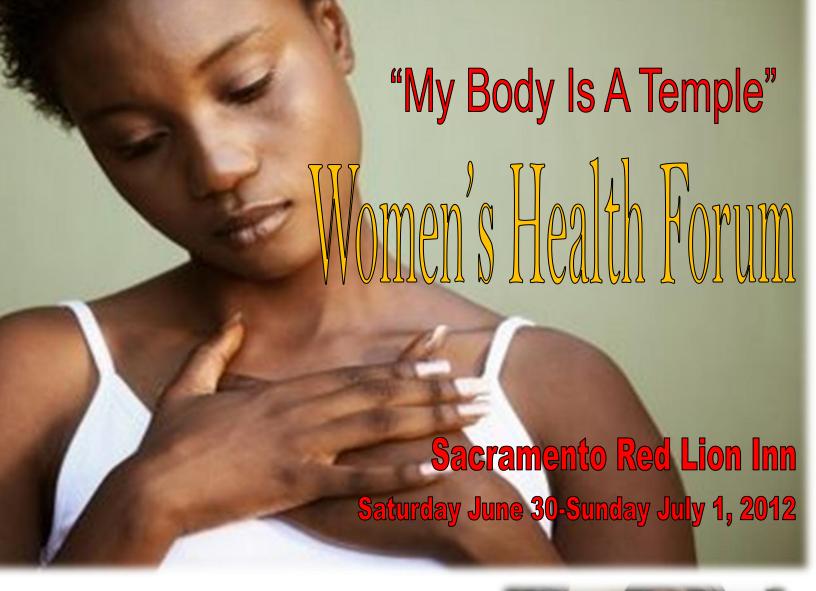




## Free To Everyone!

Meet With Real Estate Professionals Who Can Help Answer Many Questions Regarding Keeping Your Home, Buying A Home And Financing A Home

Call 916 572-6144



A Blue Ribbon Day To Provide Information Resources, Exhibits, Free Testing, Workshops And More





Nutrition





www.myspace/kimstratton/music 916.572.6144 for tickets

Performing The Nation's Hottest Gospel Song
"Favor Ain't Fair"

And Other Sensational Hits
Named "Gospel Rising Star" By The BMA
Nominated For The Grammy Awards and Dove Awards
Kim Stratton's Music Tells A Story Of A
Journey Made By An Incredible Woman Of God
See Kim On Stage At The California Black Expo's
Gospel On The Green Outdoor Concert
Gates Open 11 am Showtime @ 5pm
General Admission Tickets To Gospel On The Green: \$10
VIP Tickets Are \$15 (includes reserved seating area)





California Black Expo

# MILITARY PAVILON

Saturday June 30-Sunday July 1 Sacramento Red Lion Inn

11am-5pm Both Days

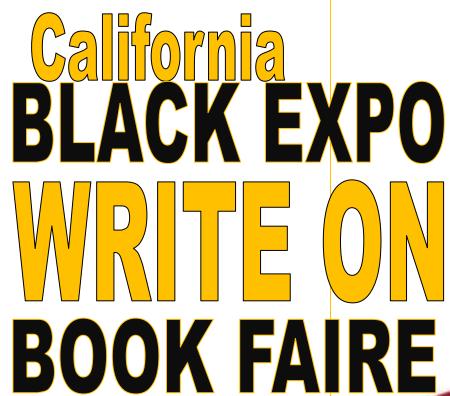
The Men And Women Of The Military Have Earned Our Respect

- Jobs
- Homeownership
- Veteran Affairs
- Small Business Loans
- Recruitment

The US Military Offers Many Opportunities...

Come Speak With Recruiters About A Future
In The United States Military,
US Coast Guard, California National Guard,
Homeland Security, TSA And Others

Call 916 572-6144



Featuring African American Authors, Publishers And Writers

Saturday June 30-Sunday July 1 Sacramento Red Lion Inn Hotel 11:00 am-5:00 pm

Enjoy A Tour Of Exhibit Booths Hosted By Some Of The Nation's Most Prolific Writers, Authors And Publishers

All Authors, Writers And Publishers Are Invited To Reserve An Exhibit Booth Space To Sell, Market And Network; Get Involved So Your Book Won't Just Sit On The Shelf... Call 916 477-0157





Join Celebrity Host Bee Bee White As She Films

## "Poolside With Bee Bee"

At The California Black Expo

Hang Out At The Pool With Bee Bee White, A World Renown Celebrity Emcee Who Has Interviewed Major Stars On The Red Carpet At The Oscars; The Grammy's; The Soul Train Awards; The BET Awards; The Black Music Awards And More! Bee Bee White Will Begin Filming "Poolside With Bee Bee" For A Reality Show While Hosting VIP Events During California Black Expo Weekend, June 30-July 1.

## Big! At The Cali Black Expo Talent Search Show

Hit The Stage And You Might
Win A Weekend In Las Vegas
Where You Will Perform At
A Major Casino
Just Come To The
Cali Black Expo On
Saturday
June 30
Sacramento
Red Lion Hotel

Register@ 9am To Enter And Get Ready To...

## Blow-Up Big!

Singers, Dancers, Gospel, Hip Hop (clean); Call 916 572-6144

To Get More Information

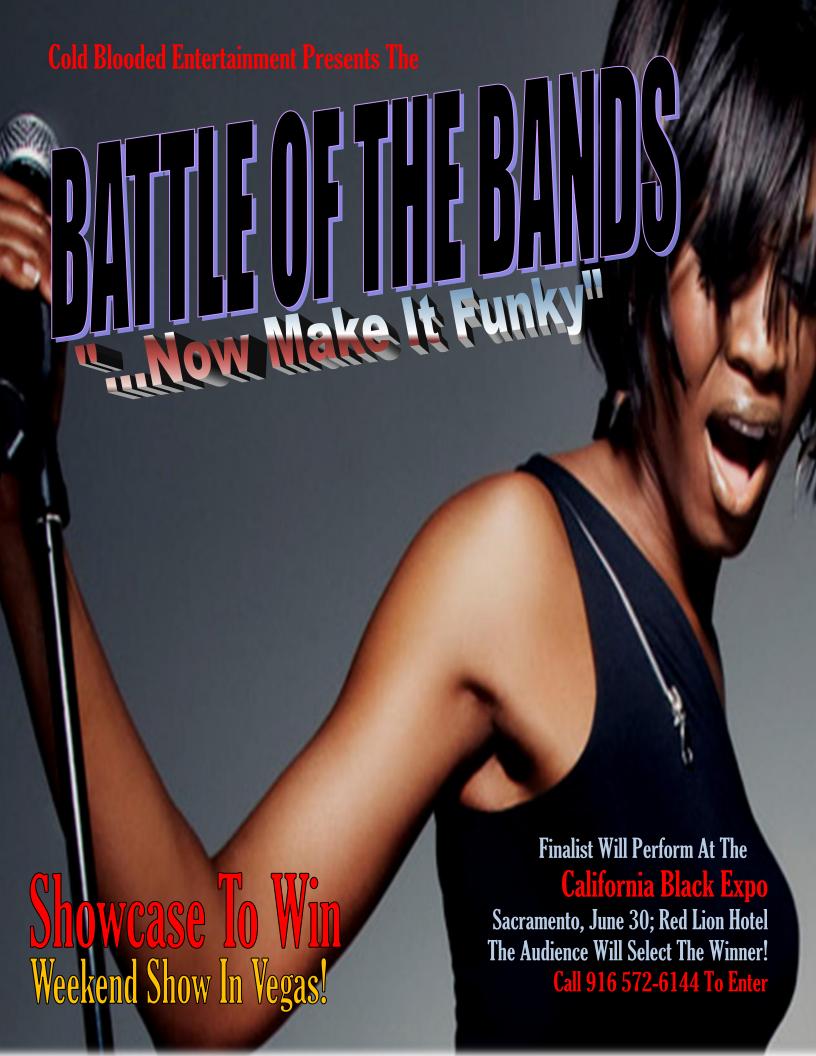




The Best Stylist In California Will Have Their Designs On Display In The VIP Poolside Hair Show

Saturday June 30
Sacramento Red Lion Inn Hotel
CALIFORNIA BLACK EXPO
916 572-6144 To Participate





## The California Statewide

# BLACK EXPO

All The Major Cities At One Major Black Expo

Now That You Know We'll See You There Join The Fun In The Sun!

Thanks For Reading Up On The California Black Expo... We Look Forward To You Being **Involved, And Getting Involved** 

Saturday June 30-Sunday July 1 Sacramento Red Lion Inn Hotel 1401 Arden Way 11am-5pm both days

